



PMaps Tele Sales Assessment

Identify behaviors for optimal customer interaction and boost sales performance through our Telesales Assessment.

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Tele Sales Assessment evaluates key competencies essential for successful telesales, including comprehension, persuasion, objection handling, and closing skills. Gain insights to optimize sales performance and drive revenue growth.

Experience our **Tele Sales Assessment** firsthand by taking a sample test

[SAMPLE TEST](#)

Device Compatibility



Product Details

Test Time: 10 mins

No. of Questions: 15

Reliability: .76

Type of Questions: Visual Based

Benefits



Enhances sales performance



Improves comprehension and grasping skills



Enhances objection handling



Optimizes closing techniques



Identifies skill gaps

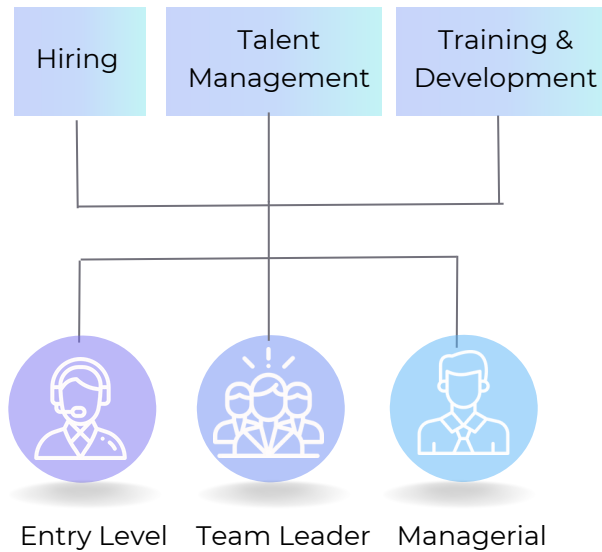


Increases customer satisfaction



Drives revenue growth

Job Levels



Industry job roles

- Telecommunications: Tele Sales Representatives, Customer Service Representatives.
- E-commerce: Tele Sales Agents, Sales Executives.
- Insurance: Telemarketing Sales Agents, Insurance Sales Representatives.
- Financial Services: Tele Sales Advisors, Financial Consultants.

Improve Industry Metrics

- Enhanced Customer Engagement
- Increased Conversion Rates
- Higher Revenue Generation
- Efficient Lead Qualification
- Improved Customer Satisfaction
- Effective Sales Training

We Assess -

Sociableness

Helps organizations by fostering strong customer relationships, increasing customer satisfaction, and driving sales success.

Cognitive Skills like Detail orientation & data management

Ensure accurate record-keeping, organized customer information, & effective follow-up, leading to personalized interactions, and streamlined sales processes.



Features

Assessment

- Globally-validated
- Easily Customizable
- Language Agnostic and Visual-based
- Real-life simulations
- Highly Reliable and Validated

Platform

- User-friendly interface
- Advanced analytics
- Real-time tracking
- Customizable and In-depth reporting
- Seamless integration



Our HRMS Integrations



veremark.

ORACLE



peoplestrong

keka

and many more..

Testimonial

“

Psychological and data-driven approaches were combined in PMaps' People Analytics exercises. The partnership with PMaps Attrition Analytics was excellent.

”

- says Abhimanyu Kumar - Vice President
HR (Bajaj Allianz General Insurance)

About Us

Welcome to PMaps! We revolutionize talent evaluation with advanced technology and data-driven assessments. Our Quick, Fun-based language-agnostic platform ensures accurate insights into candidates' fitment. Shape your organization's success by making smarter talent decisions with PMaps.

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