



# PMaps Channel Sales Assessment

*Optimize sales with our Channel Sales Assessment—build a high-performing team and gain a competitive advantage for skyrocketing sales!*

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Channel sales strategy benefits: right-sized team, trust, efficiency, customer success. Leverage known partners for credibility, cost-effective revenue targets, and sales support for onboarding and implementation.

Experience our **Channel Sales Assessment** firsthand by taking a sample test

[SAMPLE TEST](#)

## Device Compatibility



## Product Details

Test Time: 10 mins

No. of Questions: 15

Reliability: .76

Type of Questions: Visual Based

## Benefits



Improve Sales Productivity



Know in-depth about hires.



Predict on- job performance.



Predict factors driving attrition.

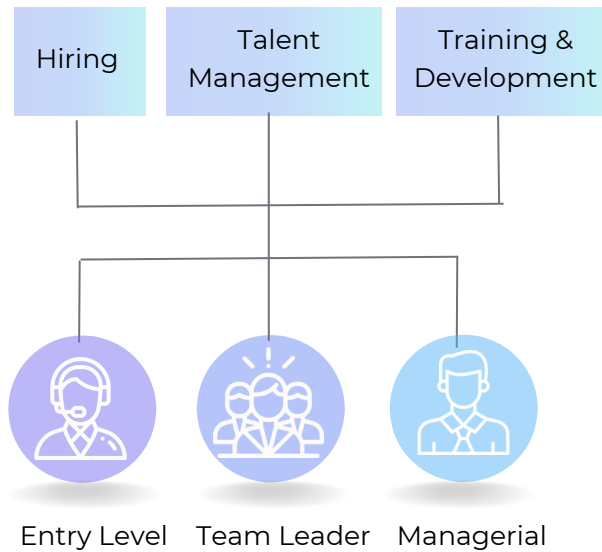


Reduce time to hire.



Reduce cost to hire.

## Job Levels



## Industry job roles

- **Software Industry:** Channel Sales Managers, Channel Account Managers, Partner Managers
- **Telecommunications Industry:** Channel Sales Executives, Partner Relationship Managers
- **Consumer Electronics Industry:** Channel Sales Representatives, Key Account Managers
- **Pharmaceutical Industry:** Channel Sales Specialists, Sales Managers for Distribution Channels

## Improve Industry Metrics

- ▶ Customer Satisfaction
- ▶ First Contact Resolution (FCR) Rate
- ▶ Average Call Handling Time (ACHT)
- ▶ Net Promoter Score (NPS)
- ▶ Customer Retention Rate
- ▶ Customer Lifetime Value (CLTV)



## We Assess -

### Sociableness

Helps organizations by fostering strong customer relationships, increasing customer satisfaction, and driving sales success.

### Cognitive Skills like Detail orientation & data management

Ensure accurate record-keeping, organized customer information, & effective follow-up, leading to personalized interactions, and streamlined sales processes.



## Features

### Assessment

- Globally-validated
- Easily Customizable
- Language Agnostic and Visual-based
- Real-life simulations
- Highly Reliable and Validated

### Platform

- User-friendly interface
- Advanced analytics
- Real-time tracking
- Customizable and In-depth reporting
- Seamless integration



## Our HRMS Integrations



veremark.

ORACLE

Taleo

peoplestrong

keka

and many more..

## Testimonial

“

*PMaps offers good psychometric products with excellent teamwork, as well as fully customized solutions that meet our needs, and an easy-to-use candidate assessment interface.*

”

- says Rajesh Rathod - General Manager (IDBI).



## About Us

Welcome to PMaps! We revolutionize talent evaluation with advanced technology and data-driven assessments. Our Quick, Fun-based language-agnostic platform ensures accurate insights into candidates' fitment. Shape your organization's success by making smarter talent decisions with PMaps.

## Contact Us

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